

KHALID M AL AMOUDI



CONTACT

+966 50 432 8032

Klalamoudi@gmail.com

The Head Quarters Business Park,
28th Floor, Corniche Street
Jeddah, 23511 KSA

EDUCATION

Bachelor's Degree Industrial Management, specializing Marketing

King Fahd University of Petroleum
Dhahran, Saudi Arabia in 1997

Strategic Thinking and Management

Executive Education
The Wharton School
USA in 2015

BOARD MEMBERSHIPS

1. Human Resources Development Fund
2. Saudi Contractor Authority
3. National Financing Service Company
4. National Committee of Real Estate
5. Alinma Makkah Fund
6. Makkah Chamber of Commerce
7. Saudi Tabreed District Cooling Company
8. SAHAT Hospitality Company
9. Warifat Hospitality Company
10. Lumi Rental Company
11. Alof Development Company

PROFESSIONAL SUMMARY

Khalid possesses extensive knowledge in real estate, retail banking, regulatory matters, financial restructuring, commercialization, and portfolio management.

He consistently demonstrated strong leadership qualities, driving organizations towards excellence through effective decision-making and strategic vision. His keen acumen for identifying and capitalizing on growth opportunities ensures not only expansion but also sustained profitability.

Proficient in navigating and managing operations within regulated environments, showcasing a nuanced understanding of compliance and governance. Adept at leading organizational and cultural change, he successfully implements strategies fostering adaptability and resilience, ensuring organizations thrive in dynamic environments.

As a proponent of empowering Saudi National individuals and instilling accountability, he maintains a consistent record of delivering results in growth, financial management, operational excellence, and creating platforms for stakeholder participation in growth.

Khalid exhibits a proven ability to navigate and execute restructures and turnarounds, revitalizing organizations during challenging periods and positioning them for future success.

A strategic thinker, he formulates and executes comprehensive strategic plans aligned with organizational goals, providing a clear roadmap for long-term success.

A visionary individual, Khalid possesses the determination and skills necessary for building growth strategies, improving market share, and enhancing acquisitions, and enhancing community impact. His motivating leadership style empowers cross-functional teams, with an empathetic touch that encourages additional effort in fulfilling objectives and initiatives.

WORK HISTORY

Nov 2019 to Current



Chief Executive Officer

JABAL OMAR DEVELOPMENT COMPANY, Jeddah KSA

Khalid is currently leading one of the largest Real Estate Development companies in Saudi Arabia, which provides 2 million square meters of living space to the guests of Islam in Makkah Al Mukarramah. A 360 transformation for JODC was undertaken to reinvigorate JODC on track to become a vital partner in the realization of the 2030 Vision. Able to distinctly identify the needed strategy and devise an action plan to make JODC one of the leading developers of Saudi Arabia and, in the process, create a platform for all stakeholders to participate and extend their unflinching support in the execution of the corporate objectives.

Initiated the different portfolios for optimization of resources and have performance excellence through Capital Restructuring, Projects and Development, Commercialization, HR & Strategic portfolios which have their own objectives, timeline, and accountability.

Since joining JODC, he has led the comprehensive strategic transformation of the company, turning it into one of the biggest real estate developers in the region. In addition, he played a leading role in the negotiations to settle the company's liabilities under the Alinma Fund in a landmark debt-to-equity transaction.

**General Manager & Deputy Chairman
REAL ESTATE DEVELOPMENT FUND**

Jul 2017 to Nov 2019



- Chairman of the Board of Sakani program Member of the Finance and Housing Committee Member of Al-Eskan Vision Realization Program.
- Oversees running all facets of the business.
- Has embarked on a transformational program to re-position REDF for expansion.
- Is co-leading the realization of National Vision 2030 for the Housing Sector in KSA alongside the Ministry of Housing.

Aug 2006 to Jul 2017

Head Real Estate Finance NATIONAL COMMERCIAL BANK



- Responsible for overseeing the financial performance of a business unit or organization, focusing on key metrics outlined in the Profit and Loss statement including in-depth financial analysis, strategic planning, and collaboration with various departments to drive profitability and financial sustainability.
- Conduct comprehensive financial analysis of real estate projects, encompassing cash flow projections, risk assessments, and investment returns.
- Develop and propose optimal financing structures for real estate transactions, considering diverse options such as debt, equity, and hybrid instruments.
- Stay informed of the latest developments in the real estate market and finance regulations, fluctuations in interest rates, and relevant economic indicators and ensure compliance.
- Identifying, assessing, and implementing strategies to mitigate identified risks that could impact the real estate projects and safeguarding the reputation and financial stability.
- Conduct thorough due diligence on potential real estate investments, analyzing legal, financial, and operational aspects.

ACCOMPLISHMENTS

- Lead the Capital restructuring of SR 16.5bn that involves changing the mixture of debt and equity structure to provide a sustainable capital restructure.
- Leading the completion of all Jabal Omar project phases with total cost of SR 18bn
- Leading the completion of all Jabal Omar asset portfolio of 7,749 number of Hotel keys & Commercial Mall gross leasable area of 81,752 square meter for all phases
- Played a leading role in the negotiations to settle the company's liabilities under the Alinma Fund in a landmark debt-to-equity transaction.
- Commercialization and portfolio management.
- Khalid began his career at the Saudi National Bank (SNB) and quickly assumed managerial and leadership positions in banking and real estate finance, rising to become the head of real estate finance between 2012 and 2017.
- He led large corporate teams of more than 200 members and grew the Mortgage portfolio from SAR 20 Mn in 2009 to SAR 17 Bn in 2015, helping NCB become no. 1 in Acquisition and no. 2 in market share, while helping 21,000+ families own their home.
- In addition to his multiple certifications, trainings, and awards, Khalid was the Chairman of the committee of finance and housing (Sakani program), head of the financing and finance monitoring committee, head of the REDF investment committee, and member of the Al-Eskan Vision Realization Program, and now as the Chief Executive Officer at Jabal Omar Development Company.

CERTIFICATIONS / TRAININGS

- Performance Management for Executives, Leoron Institute | KSA
- Madinah Institute for Leadership & Entrepreneurship Program | KSA
- Strategic Thinking & Management | USA
- Leadership Development Program, L2 | KSA
- Advance Leadership & Management Program | KSA
- Retail Banking, and Mortgage Management | KSA
- Craft Consumer Lending | KSA
- Performance Management Skills | KSA
- Coaching to Improve Performance | KSA
- Presentation Skills, Emotional Intelligence, Team building | KSA
- Best Real Estate Finance Product in KSA | 2017, 2016
- Banker Middle East Products Award in KSA | 2016
- Best Real Estate Finance Product in the Western Region | 2015 Awards

LEADERSHIP SKILLS

Visionary, Strategic Execution & Leadership	Transformation & Change Management
Corporate Finance	Real Estate Development
Goal Oriented & Results Driven	Stakeholder Management
Performance improvement & cost optimization	Future Focused & Resilient
Governance	Portfolio & Project Management
Risk Management	Investment Banking